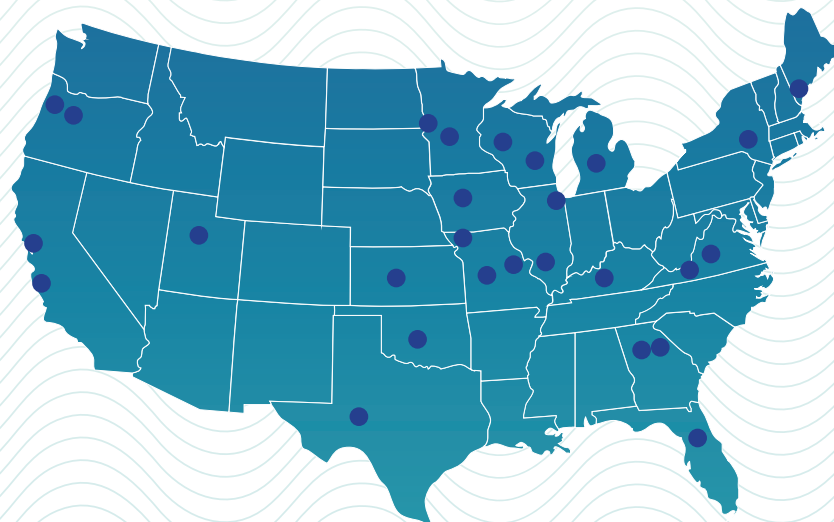


Tired of not knowing how much is too much?

The **lack of reliable industry cost benchmarks for medical groups** makes it difficult for integrated health systems to plan strategically.

ECG did something about it.

We **built a survey** by partnering with some of the most progressive and sophisticated integrated health systems, representing **40 medical groups** and more than **11,000 providers**.



Where do you stand?

ECG's **National Medical Group Cost and Infrastructure Survey** provides profound insight into key medical group operating metrics used to compare performance and determine actionable cost containment strategies. Based on data from the survey, **how does your organization compare?**

**Per Physician FTE
National Median Investment
Across All Specialties**

-\$228,000



Net investment per physician FTE

Orthopedic surgery, cardiology, and neurology are just three of the **34 specialties** measured in the survey.

-\$406,000



-\$355,000



-\$261,000



National median

2.86
FTEs PER PROVIDER



3.83
FTEs PER PHYSICIAN



EXPENSES

\$146.08

\$67.73

WORK
RVU

TOTAL
RVU

NET INCOME/(LOSS)

-\$33.64

-\$16.15

WORK
RVU

TOTAL
RVU

140%

Median reimbursement as a percentage of Medicare.

Aggregate cost per physician FTE (primary care)



\$172,000

**GENERAL
OPERATING
COST**



\$252,000

**SUPPORT
STAFF**



\$332,000

**PROVIDER
EXPENSES**

There's more.

Get in depth insights: The full survey report shows performance with over **27 benchmark metrics** at the **specialty level**.

Want the full results so you can start making more informed decisions?

For more information on how to compare your medical group's performance or on how to become a member for the 2018 survey, visit: ecgmc.com/cost.