

# The Courage to Change Healthcare.™

## A Trusted Adviser for Healthcare Organizations

ECG Management Consultants has guided clients through more than a half-century's worth of change.

- We invest the time to understand an organization, including its culture and goals.
- ✓ With more than 250 consultants across the United States, we offer national perspective and reach.
- Our clients are treated as strategic partners, building relationships centered on empathy, results, and trust.
- Our focus is always on meeting the unique needs of our customers through a tailored and multidisciplinary approach.

#### **RESULTS THAT MATTER**

16K+

Engagements consulting with purpose

43

Market-leading net promoter score versus a competitor average of 26 90%

Engagements that have come from existing and past clients plus referrals

#### **CORE SERVICES**

Strategy & Innovation

**Health System Optimization** 

Payer Strategy & Contracting

Ambulatory Care Planning & Access

Physician Enterprise Services

Center for Advanced Oncology

**ASC Strategy & Operations** 

Mergers, Acquisitions, & Transactions

Academic Healthcare

Read our thought leadership at ecgmc.com/insights.

WHO WE WORK WITH





UNIVERSITY OF CALIFORNIA HEALTH





**¬NewYork-Presbyterian** 















The US healthcare ecosystem requires change and innovation to remain sustainable. We have the courage to support our clients through impactful change.

#### **Health System Performance Improvement**

Unparalleled expertise in driving margin improvement through sustained solutions that boost top-line revenue, improve access, promote efficiency and reduce costs, and optimize the clinical portfolio and capacity across a system.

#### **Ambulatory Care Planning**

Deep understanding of ambulatory care operations and finance, driving improvements that span strategic position and growth, physician alignment, clinical practice, and revenue and margin performance.

#### **Market Consolidation**

Ability to seamlessly shift our role from advising on strategic options, to acting as a transaction deal maker, to driving sustainable operational and financial performance after a deal closes.

#### **Physician Enterprise Optimization**

Expertise in strategy, organization and governance, operations, and compensation and other financial services. Our integrated team approach drives results.

#### ECG WORKS WITH CLIENTS ACROSS THE FULL CONTINUUM OF CARE



**Hospitals & Health Systems** 



**Physician Organizations** 



**Academic Medical Centers** 



**Cancer Centers** 



**Ambulatory Surgery Centers** 



**Children's Hospitals** 



**Pavers** 



**Private Equity** 

**OUR SERVICE LINE SUBJECT MATTER EXPERTISE SPANS:** 

Behavioral Health

Cardiovascular

Hospital-Based **Specialties** 

**Imaging** 

Neuroscience

Oncology

Orthopedics

**Primary Care** 

Women's Services



### The Courage to Change Healthcare.™

Since its founding, ECG has kept pace with an ever-evolving industry, steadfast in its commitment to and passion for healthcare. Together with our clients, we're making healthcare more accessible, sustainable, and effective for the patients and communities they support.