

A Siemens Healthineers Company

Health Plan Quarterly Report

2024 Q4

April 9, 2025

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	Aetna's Growth	Aetna has made strategic decisions to grow its business, <i>outpacing both Anthem and Regional</i> <i>Blues plans in terms of year-over-year premium</i> growth.	Large employers in Maine, North Carolina, and Ohio have moved coverage from Anthem or the local Blues plan to Aetna.
Health Plan Quarterly	Medicare Advantage (MA) Scrutiny	MA plans and programs continue to come under scrutiny. MedPAC recently estimated that CMS will spend 20% more on MA enrollees than they would have otherwise if those beneficiaries enrolled in traditional (fee for service) Medicare.	The news follows star-rating lawsuits and many plans and providers exiting the MA market, including Cigna, which just sold its MA business to Health Care Service Corporation.
<i>Report</i> Highlights Q4 2024	ICHRA Offerings	Centene has appointed a president of its Ambetter Health Solutions business, highlighting its focus on expanding ICHRA offerings, which allow employees to purchase ACA marketplace plans with employer-funded stipends.	With over 4.5 million individual market members, the company is actively pursuing acquisitions and geographic expansion to grow its ICHRA business.
Industry Trends and Examples	Combating Rising Medical Costs	Blue Cross and Blue Shield of Vermont is raising concerns over escalating healthcare costs, reporting a 17% annual increase in paid claims since 2020 leading to \$100 million in reserve losses over five of the last six years.	To stabilize its financial position, the insurer has implemented a multiphase plan with the state and is urging coordinated action from stakeholders to address rising medical and drug costs.



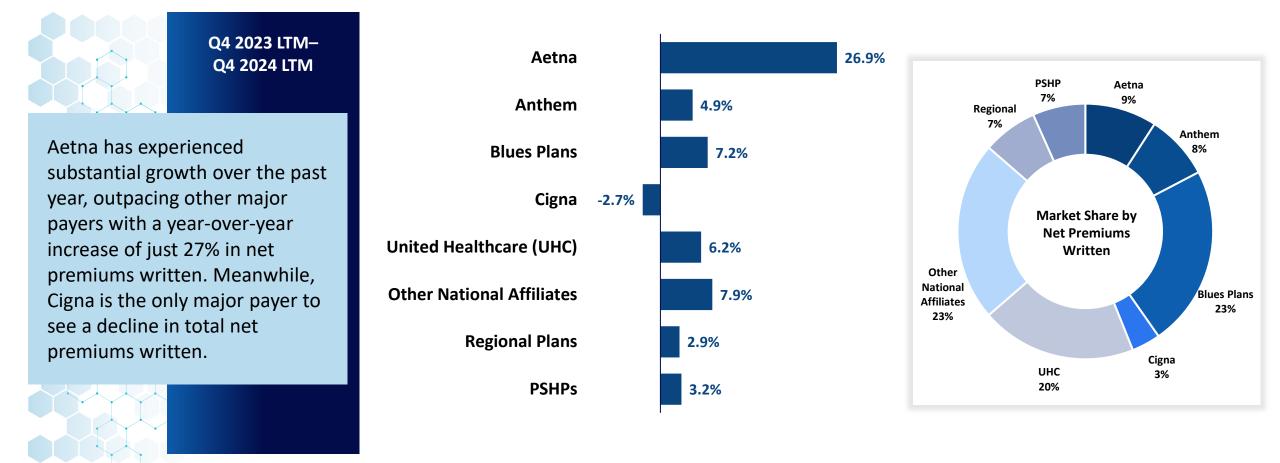
Q4 2024 Financial Indicators

Health plans across all plan categories are facing similar financial pressures. Medical expenses are rising faster than premiums, which is increasing medical cost ratios (MCRs) and creating margin pressure.

	Trends by Plan Category			
Key Metric	National Affiliates	PSHPs	Regional Plans	Definition
Premium Growth	0	0	0	Net premiums written growth represents the percentage change in total premiums collected by the health plan before accounting for reinsurance ceded. A positive growth rate indicates an expanding membership base or increased premium rates, both of which can contribute to greater financial stability.
MCR	0	0	0	The MCR measures the percentage of premium revenue spent on medical claims, healthcare cost containment expenses, and claims adjustment expenses. A lower MCR suggests better medical cost management and profitability. Plans with higher MCRs should evaluate their underwriting practices, utilization management, provider contracts.
Expense Ratio		0		The expense ratio measures administrative and operational costs as a percentage of total revenue. It provides insight into the efficiency of the health plan's cost structure, with a lower ratio generally indicating better expense management. Plans with high expense ratios should evaluate organizational inefficiencies and cost structure.
Pretax Operating Margin	U	U	U	The pretax operating margin reflects the profitability of the health plan's core operations before tax obligations, revealing how effectively a plan manages revenue from premiums relative to medical claims and administrative costs.
Premium-to- Capital-and- Surplus Ratio	0			The premiums-to-capital-and-surplus ratio assesses the financial stability and risk exposure of a health plan by comparing premium revenue to surplus (reserves). A higher ratio indicates the plan is writing more premiums relative to its financial cushion, which can increase risk in the event of unexpected claims. Regulatory bodies often monitor this ratio to ensure solvency and prevent excessive risk-taking.



Net Premiums Written Growth



Source: S&P Global, NAIC Financial Statement Filings.

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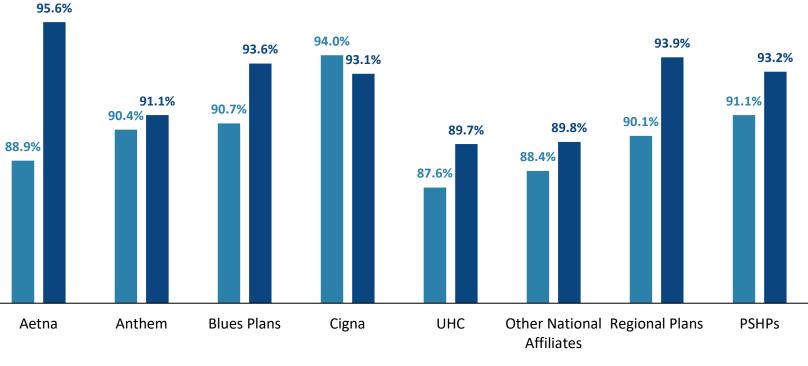
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MCR

Q4 2023 LTM-Q4 2024 LTM

Except for Cigna, MCRs have increased year over year, in some cases by a significant amount. Aetna's 673 basis points increase in MCR corresponds with its rapid yearover-year growth.





Q4 2023 LTM Q4 2024 LTM

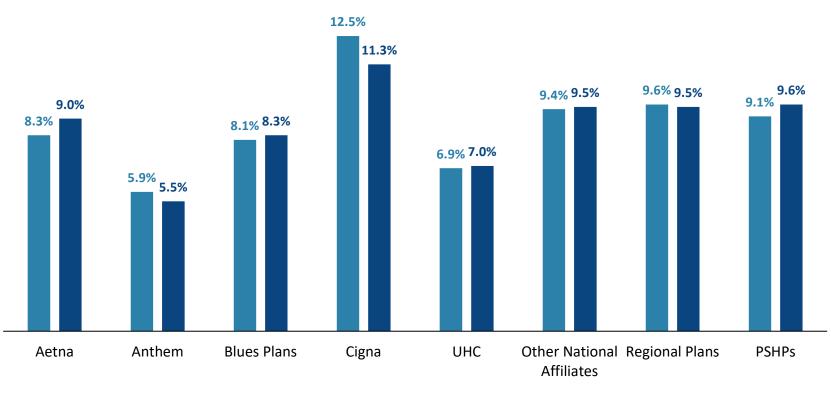


Expense Ratio

Q4 2023 LTM– Q4 2024 LTM

Cigna reports the highest expense ratio in the market, exceeding 11%. Regional plans and provider-sponsored health plans (PSHPs) are generally at a disadvantage compared to larger national carriers, which benefit from greater scale and operational efficiencies.





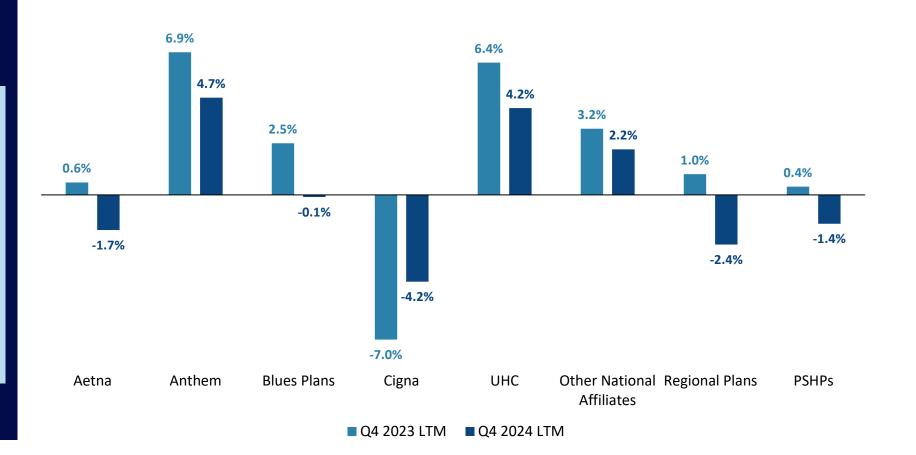
Q4 2023 LTM Q4 2024 LTM



Pretax Operating Margin¹

Q4 2023 LTM – Q4 2024 LTM

During the analyzed period, only Anthem and UHC achieved pretax operating margins exceeding 3%. Other national affiliates reported slimmer margins averaging around 2%, aggregated Blues Plans reported a margin near zero, and all other health plan categories operated at a loss.



Source: S&P Global, NAIC Financial Statement Filings.

¹ The pretax operating margins are based on NAIC statutory financial statements. NAIC (statutory) financials are often more reflective of a health insurer's core operating performance than GAAP financials. While GAAP may consolidate earnings across multiple lines of business—such as life, property and casualty, or other subsidiaries—NAIC reporting is standardized and specific to regulated health insurance activity, offering a clearer view of health plan entity financial performance.

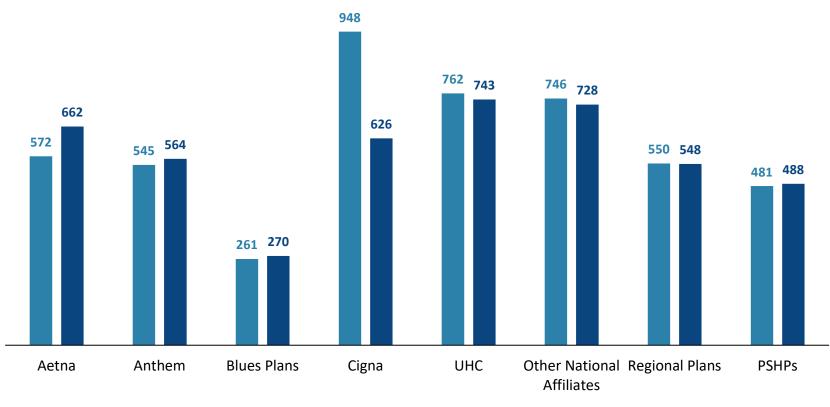


Premium-to-Capital-and-Surplus Ratio



Blues Plan entities maintain the lowest premium-to-surplus ratio by a significant margin. Cigna's ratio has declined considerably compared to the same period last year, now falling below those of UHC and Other National Affiliates with the highest ratios.





■ Q4 2023 LTM ■ Q4 2024 LTM



ECG's Payer Services Practice

Payer Services Team



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> What We Do

Our Payer Services team specializes in guiding health plans through the complexities of strategic planning, network performance, provider contracting, and growth strategies—all with a focus on driving down the total cost of care and improving premium affordability. This expertise enables us to steer plans through the necessary operational and financial transformation to unlock capital that could more effectively be reinvested in the plan and its members. Every strategy is customized to meet the specific goals of each client, enabling them not only to compete but to lead in value and affordability.

> Specific Areas of Expertise

- Health plan strategy
- Network performance and value-based care
- Financial and operational assessments

> Who We Are

Our teams consist of nationally recognized experts and consultants with an in-depth understanding of the complexities and challenges involved in optimizing health plan performance. Our backgrounds include executive leadership, provider contracting, strategic market planning, actuarial, and underwriting. Our forward focus and innovative mindset ensure our collective expertise remains at the cutting edge of industry best practices.

- New-product and market expansion strategy
- Health plan compliance and audits
- Reimbursement analytics, modeling, and provider contracting support
- Price transparency analytics and market benchmarks



Analyzed Health Plan Entities and Category Designations

Aetna (CVS Health)

Absolute Total Care Inc.; Accendo Insurance Co.; Aetna Better Health Inc. (NJ); Aetna Better Health of TX Inc.; Aetna Better Hith of WA Inc.; Aetna Better Health Inc. (LA); Aetna Better Health Inc. (GA); Aetna Better Health of KS Inc.; Aetna Better Health of MI Inc.; Aetna Better Health of OK Inc.; Aetna Health Inc. (a FL corp.); Aetna Health Inc.; Aetna Health Insurance Co.; Aetna Health of Michigan Inc.; Aetna Health Inc. (a PA corp.); Aetna Health Insurance Co.; Aetna Health Insurance Co.; Aetna Health Inc. (a PA corp.); Aetna Health Inc. (a TX corp.); Aetna Health Insurance Co.; Aetna Health Assurance PA Inc.; Aetna Health Inc. (a CT corp.); Aetna Health Inc. (a GA corp.); Aetna Health Ins Co. of NY; Aetna Health of Ohio Inc.; Aetna Health of Iowa Inc.; Coventry Health Care of II. Inc; Aetna Health Inc. (LA); Aetna Life Insurance Co.; Aetna Health Inc. (a ME corp.); Aetna Health Inc. (a NY corp.); Aetna Health of Utah Inc.; Coventry Health Care of WV Inc; Coventry Health Care of KS Inc; Coventry HithCare of VA Inc.; Coventry Health Care of WV Inc; Coventry Health Plan of FL Inc; Coventry Health Care of MO Inc; Coventry Health Care of NE Inc; First Health Insurance Co.; Innovation Health Insurance C

Anthem (Elevance Health)

AMH Health LLC; AMH Health Plans of Maine Inc.; Anthem Blue Cross Life & Hlth Ins Co; Rocky Mtn Hosp & Med Svc Inc.; Anthem Hlth Plans of Maine Inc; Blue Cross Blue Shield Hlthcr; Community Ins Co. (OH); Anthem Health Plans of VA Inc.; Blue Cross Blue Shield of WI; Anthem Health Plans of KY Inc.; Anthem HealthChoice Assr Inc.; Anthem HealthChoice HMO Inc.; Anthem Health Plans Inc.; Anthem Health Plans of NH Inc.; Anthem Insurance Companies Inc; Carelon Health of AZ Inc.; Compcare Health Svcs Ins Corp.; Freedom Health Inc.; HealthSun Health Plans Inc.; HealthKeepers Inc.; Healthy Alliance Life Ins Co.; HMO Colorado Inc.; HMO Missouri Inc.; Matthew Thornton Hlth Plan Inc; Missouri Care Inc.; Simply Healthcare Plans Inc.; Wellpoint Life & Hlth Ins Co.; Wellpoint Maryland Inc.; Wellpoint Texas Inc.

Blues Plans

505 Insurance Co.; BC&BS of MA HMO Blue Inc.; Blue Cross & Blue Shield of AL: BC&BS of Florida Inc.: BC&BS of Kansas City: BlueChoice HealthPlan of SC; Blue Cross & Blue Shield of NC; Blue Cross & Blue Shield of SC; Blue Cross Blue Shield of AZ; Hawaii Medical Service Assn.; BC&BS of Kansas Inc.; LA Health Service & Indem Co.; BC&BS of Massachusetts Inc.; Blue Care Network of Michigan; BCBSM Inc.; BC&BS of MS a Mutual Ins Co.: Blue Cross Blue Shield of ND: Blue Cross Blue Shield NE Inc.; Blue Cross & Blue Shield of RI; BlueCross BlueShield of TN Inc; Blue Cross & Blue Shield of VT; Blue Cross Blue Shield of WY; Blue Cross of Idaho Health Svc; Capital Blue Cross Inc.; CareFirst BlueChoice Inc.; Cmnty Care Hith Plan of LA Inc; Excellus Health Plan Inc.; Gateway Health Plan Inc.; GHS Health Maintenance Org Inc; GHS Insurance Co.; HCSC Insurance Services Co.; HIthCare Svc Corp. a Mutual; Health Options Inc.; Healthier New Jersey Ins Co.; Highmark BCBSD Inc.; Highmark West Virginia Inc.; Highmark Inc.; Highmark Western & NErn NY Inc; HMO Minnesota; Horizon Healthcare Svcs Inc.; Horizon Healthcare of NJ Inc.: Horizon Insurance Co.: IL Blue Cross Blue Shield: Premera Blue Cross; Regence BCBS of OR; Regence BCBS of UT; Regence BlueShield of ID Inc.; Regence BlueShield; Texas Blue Cross Blue Shield; Wellmark Health Plan of IA Inc: Wellmark of South Dakota Inc.

Cigna

Allegiance L&H Insurance Co.; Bravo Health Mid-Atlantic Inc.; Bravo Health Pennsylvania Inc.; Cigna HealthCare of IL Inc.; Cigna HealthCare of AZ Inc.; Cigna HealthCare of CO Inc.; Cigna HealthCare of CT Inc.; Cigna HealthCare of FL Inc.; Cigna HealthCare of GA Inc.; Cigna HealthCare of IN Inc.; Cigna HealthCare of NC Inc.; Cigna HealthCare of NH Inc.; Cigna HealthCare of NJ Inc.; Cigna HealthCare of SC Inc.; Cigna HithCr of St. Louis Inc.; Cigna HealthCare of TN Inc.; Cigna HealthCare of Texas Inc.; Cigna National Health Ins Co.; HealthSpring L&H Insurance Co.; HealthSpring of Florida Inc.

UHC

All Savers Insurance Co.; Care Improvement Plus South; Golden Rule Insurance Co.; Harken Health Insurance Co.; Health Plan of Nevada Inc.; MAMSI L&H Insurance Co.; MD-Individual Practice Assn.; Neighborhood Hlth Ptnshp Inc.; Oxford Health Insurance Inc.; Oxford Health Plans (CT) Inc.; Oxford Health Plans (NJ) Inc.; Oxford Health Plans (NY) Inc.; Physicians Health Choice of TX; Preferred Care Network Inc.; Rocky Mtn Hlth Maintenance Org: Sierra H&L Ins Co: UnitedHealthcare of NC Inc.: UnitedHealthcare of SC Inc.: UnitedHealthcare WI Inc; UnitedHealthcare Plan; Unimerica Insurance Co.; UnitedHealthcare; UnitedHealthcare Bnfts of TX; UnitedHealthcare Cmnty (OH); UnitedHealthcare Cmnty (MI); UnitedHealthcare Cmnty (TX); UnitedHealthcare Ins Co. of IL; UnitedHealthcare Ins Co. of Am; UnitedHealthcare Ins Co. of NY; UnitedHealthcare Life Ins Co.; UnitedHealthcare of AL Inc.; UnitedHealthcare of AR Inc.; UnitedHealthcare of AZ Inc.; UnitedHealthcare of CO Inc.; UnitedHealthcare of FL Inc.; UnitedHealthcare Georgia Inc.; UnitedHealthcare of IL Inc.; UnitedHealthcare of KY Ltd.; UnitedHealthcare of LA Inc.; UnitedHealthCare of MS Inc.; UnitedHealthcare (New England); UnitedHealthcare of New Mexico: UnitedHealthcare of NY Inc.: UnitedHealthcare of Ohio Inc.: UnitedHealthcare of OK Inc.: UnitedHealthcare of Oregon Inc: UnitedHealthcare of PA Inc.: UnitedHealthcare (Midlands); UnitedHealthcare of the MW Inc; UnitedHealthcare(River Valley); UnitedHealthcare of Texas Inc.; UnitedHealthcare of Utah Inc.; UnitedHealthcare of WA Inc.: UnitedHealthcare the Rockies



Analyzed Health Plan Entities and Category Designations

Other National Affiliates

Ambetter of Magnolia Inc.; Ambetter of North Carolina Inc.; Ambetter of Peach State Inc.; Arcadian Health Plan Inc.; Ceritica Hea Insurance Co.; Centene Venture Co. AL Health; Centene Venture Co. Florida; Centene Venture Co. IX; Coordinated Care Corp.: Devoted Health Insurance Co.: Devoted Hith Ins Co. of AL Inc: Devoted Hith Ins Co. of AL Inc: Devoted Hith Ins Co. of IL Inc.: Devoted Hith Ins Co. of IL Inc.: Devoted Hith Ins Co. of SC: Devoted Hith Ins Co. of TN: Devoted Health Ins Co. of TX: Devoted Health Plan of AL Inc.; Devoted Hith Plan of AZ Inc.; Devoted Hith Plan of CO Inc.; Devoted Hith Plan of IL Inc.; Devoted Health Plan of IL Inc.; Devoted Health Plan of IL Inc.; Devoted Hith Plan of CO Inc.; Devoted Hith Plan of OH Inc.; Devoted Hith Plan of OR Inc.; Devoted Hith Plan of PA Inc.; Devoted Hith Plan of SC Inc.; Devoted Hith Plan of TX Inc; Devoted Hith of AZ; Health Net Life Insurance Co.; Health Net of Arizona Inc.; Home State Health Plan Inc.; Humana Benefit Plan of SC Inc.; Humana Benefit Plan of TX Inc.; Humana Benefit Plan of TX Inc.; Humana Health Plan; Humana Health Ins Co of FL Inc; Humana Insurance Co. of NY: Humana Health Plan Inc.: Humana Health Plan of CA Inc.: Humana Hith Benefit Plan of LA: Humana Insurance Co. of KY: Humana Medical Plan Inc.: Humana Medical Plan of MI Inc.: Humana Medical Plan of PA Inc.: Humana Medical Plan of PA Inc.: Humana Medical Plan of PA Inc.: Humana Medical Plan Inc.: Humana Medical Plan of PA Inc.: Humana Medical Plan of PA Inc.: Humana Medical Plan Inc.: Humana Medical Plan of PA Inc.: Humana Medical Plan of PA Inc.: Humana Medical Plan Inc.: Humana Medical Plan Inc.: Humana Medical Plan of PA Inc.: Humana Medical Plan Inc.: Humana Medical Plan Inc.: Humana Medical Plan of PA Inc.: Humana Medical Plan Inc.: Humana Inc.: Humana Medical Plan Inc.: Humana Medical Plan Inc.: Plan of UT Inc.; Humana Health Co. of NY Inc.; Humana Health Plan of Ohio Inc; Humana Regional Hith Plan of TX Inc.; Humana Health Plan of NI Inc.; Humana Health Plan of NI Inc.; Humana Health Plan of TX Inc.; Humana Health Plan of NI Inc.; Humana Health Plan of TX Inc.; Humana Molina HIthcr of Arizona Inc.; Molina Healthcare of FL Inc.; Molina Healthcare of GA Inc.; Molina Healthcare of IL Inc; Molina Healthcare of IL Inc.; Molina Healthcare of IL Inc.; Molina Healthcare of MI Inc.; Molina Healthcare of MS Inc.; Molina Healthcare of MS Inc.; Molina Healthcare of IL Inc; Molina Healthcare of NM Inc.; Molina Healthcare of NV Inc.; Molina Healthcare of OK Inc.; Molina Healthcare of OK Inc.; Molina Healthcare of NV Inc.; Molina Healthcare of OK Inc.; Molina Healthcare of NV Inc.; Molina Healthcare of OK Inc.; Molina Healthcare of NV Inc.; Molina Healthcare of NV Inc.; Molina Healthcare of NV Inc.; Molina Healthcare of OK Inc.; Molina Healthcare of NV Inc.; Molina Healthcare of NV Inc.; Molina Healthcare of NV Inc.; Molina Healthcare of OK Inc.; Molina Healthcare of NV Inc.; Molina Health Healthcare of WA Inc.; Molina Healthcare of WI Inc.; Oscar Health Plan of NY Inc.; Oscar Garden State Ins Corp.; Oscar Health Plan Inc.; Oscar Health Plan of Georgia; Oscar Health Plan of NC Inc.; Oscar Health Plan of NY Inc.; Oscar Hith Plan PA Inc; Oscar Insurance Co.; Oscar Insurance Co.; Florida; Oscar Insurance Corp.; Oscar Insurance Co Inc.: Sunflower State Hith Plan Inc.: Sunshine Hith Cmnty Solutions: Sunshine State Health Plan Inc.: Superior HealthPlan Inc.: Trillium Cmnty Health Plan Inc: WellCare Hith Ins Co Am: WellCare Hith Ins Co. of LA: WellCare Hith Ins Co of NH Inc: WellCare Hith Ins Co NJ Inc.: Wellcare Hith Ins Co. of OK; WellCare Hith Ins of NC Inc.; WellCare Hith Ins of AZ Inc.; WellCare Hith Ins of TInc.; WellCare Hith Ins of NC Inc.; WellCare Health Ins of TN Inc.; WellCare Hith Plans of KY Inc; WellCare Hith Plans of MA Inc.; WellCare Hith Plans of NJ Inc.; WellCare Hith Plans RI Inc.; WellCare Hith Plans of VT Inc.; WellCare Hith Plans of VT Inc.; WellCare Hith Plans of VT Inc.; WellCare Hith Plans of MA Inc.; WellCare Hith Plans of NJ Inc.; WellCare Hith Plans of VT Inc.; WellCare Hith Plans of MA Inc.; WellCare Hith Plans of NJ Inc.; WellCare Hi Connecticut Inc.; WellCare of Georgia Inc.; WellCare of Illinois Inc.; WellCare of Maine Inc.; WellCare of MO HIth Ins Co; WellCare of Mississippi Inc.; WellCare of New Hampshire Inc.; WellCare of Oklahoma Inc.; WellCare of South Carolina Inc; WellCare of Texas Inc.; WellCare of Washington Inc.; Wellpoint Insurance Co.; Wellpoint Iowa Inc.; Wellpoint New Mexico Inc.; Wellpoint New Jersey Inc.; Wellpoint Ohio Inc.; Wellpoint Tennessee Inc.; AMERIGROUP Washington Inc.; Western Sky Cmnty Care Inc

PSHPs¹

Aspirus Health Plan Inc.; Avera Health Plans Inc.; Scott & White Health Plan; Cap District Physicians' HIth; Care Ins Co. of NC Inc; Care N' Care Insurance Co.; CHRISTUS Health Plan; Community First HIth Plans Inc; Cook Children's Health Plan; Cox Health Systems HMO Inc.; Cox Health Systems Ins Co.; Denver Health Medical Plan Inc; Driscoll Children's HIth Plan; SHA L.L.C.; Geisinger Health Plan; Good Samaritan Ins Plan of NE; Harvard Pilgrim HIthCare Inc.; Harvard Pilgrim HIth Care (NE); Health Partners Plans Inc.; HealthPartners Inc.; IN University Health Plans Inc; Moss Genl Brigham HIth Plan In; McLaren Health Plan Inc.; MDW ise Inc.; Molical Assoc. Health Plan Inc; Memorial Hermann HIth Ins Co.; MercyCare Insurance Co.; MercyCare HMO Inc.; Mount Carmel Health Plan Inc.; MVP Health Plan Inc.; Optima Family Care of NC Inc; Parkland Cmnty Health Plan Inc; Peak Health Insurance Corp.; PHP Insurance Co. of IN Inc.; Physicians HIth Plan Northern; Presbyterian Health Plan Inc.; Presbyterian Insurance Co.; Priority Health; Prominence Pfd HIth Ins Co.; Prominence Health Plan Inc.; Security Health Plan Corp.; Quartz Health Insurance Corp.; Samaritan Health Plans Inc.; Sanford Health Plan; Sanford Health Plan of MN; Security Health Plan Inc.; SummaCare Inc.; Texas Children's HIth Plan Inc; Tufts Assocd HIth Maintenance; Tufts Health Public Plans Inc.; Tufts Insurance Co.; University Health Plan; Or WI Inc; Sumarce Co.; MI Health Plan; University of Utah Health Plan Inc.; UPMC Health Coverage Inc.; UPMC Health Network Inc.; UPMC Health Options Inc.; US Health & Life Insurance Co.

Regional Health Plans²

AllCare Health Plan Inc.; Alliant Health Plans Inc.; AlohaCare; American Health Plan Inc.; American Health Plan of FL Inc; Amer Health Plan of FL Inc; Amer Health Plan of SInc; Amer Health Plan of MO Inc.; American Health Plan of TX Inc.; American Health Plan Inc.; Easter Health Plan of TX Inc.; American Health Plan Inc.; Easter Health Plan Inc.; Independent Health Plan Inc.; Independent Health Plan Inc.; Independent Health Plan Inc.; Montana Health Plan Inc.; PacificSource Health Plan Inc.; PacificSource Health Plan Inc.; Scott & White Care Plan; Sentara Health Plan; Southeastern IN Hith Org. Inc.; Health Plan Inc.; UCare Minnesota; Vantage Health Plan Inc.; North Health Plan; Southeastern IN Hith Org. Inc.; Health Plan Inc.; Cing Health Plan Inc.; Soston Med Center Health Plan; Southeastern IN Hith Org. Inc.; Health Plan Inc.; Zing Health Plan Inc.; Viva Health Inc.; Boston Med Center Health Plan; Zing

¹ PSHPs include health plans owned and operated by health systems, hospitals, or physician groups, as well as highly integrated financial partnerships between the health plan and provider sponsor even if they do not share the same parent company.

