

OncoINSIGHTS

Assess your cancer program's current operational performance and identify areas for improvement.

Cancer programs across the country face capacity and resource constraints, which will continue to rise as demand for cancer services grows in the coming years. The aging US population is predicted to drive an increase in cancer incidence of almost 50% by 2050. By focusing on optimizing core operations, cancer programs can deliver quality care and expand access to that care while maintaining a focus on the patient experience.

Detailed analyses enable cancer programs to better understand the current state of their operational performance and identify opportunities for improvement related to physician productivity, new patient volumes, clinical practice patterns, patient experience, and clinic staffing models.

OncoINSIGHTS is an assessment tool that measures your cancer program's current performance against industry operational performance benchmarks to help identify high-impact improvement opportunities.

HOW IT WORKS

OncoINSIGHTS benchmarks your cancer program against industry best practices to provide a holistic operational assessment of your current state performance and highlight areas for improvement.



OncoINSIGHTS helps cancer programs answer key operational questions, such as:

- Are we seeing the appropriate volume of new cancer patients for the size of our cancer program?
- How quickly are we seeing new patients? Is there opportunity to reduce this timeline?
- Are there bottlenecks in daily clinic schedules that can be alleviated to increase daily patient volume?
- How are providers performing compared to benchmarks? Are providers being appropriately deployed?
- Is our cancer program appropriately staffed to adequately support daily operations?

STEP 1 Collect Data • You provide ECG with readily available data sets to inform the analyses.

STEP 2 Analyze Operations • The Center for Advanced Oncology compares your program to industry benchmarks.

STEP 3 Create Actionable Reports • We identify key operational opportunities for your program to address.

Reporting and Pricing Options

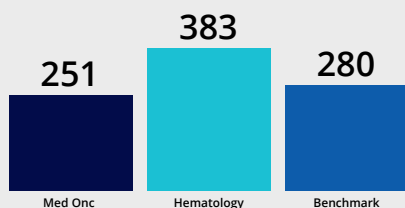
OncoINSIGHTS provides unique insights on current cancer program performance and identifies future improvement opportunities.



New vs. Established Patient Mix

Compare your profile of patient encounter types to industry benchmarks

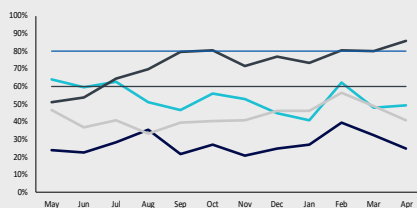
New Patient Visits per Physician CFTE



New Patient Access

Understand how your cancer program is performing for new-patient access compared to industry best practices

Percent of New Appts Booked within Standard



Clinic Schedule and Exam Room Utilization

Identify opportunities to improve clinic flow using a visual comparison of provider templates throughout the week and best-practice benchmarks

Providers in Clinic (By Hour and Day)

	Monday	Tuesday	Wednesday	Thursday	Friday
8 a.m.	2	2	2	1	1
9 a.m.	10	10	10	10	9
10 a.m.	11	10	10	10	9
11 a.m.	11	10	10	10	9
Noon	0	3	3	2	2
1 p.m.	4	4	2	3	3
2 p.m.	9	8	6	7	8
3 p.m.	9	7	6	6	7
4 p.m.	8	7	6	6	5

Multiple Providers in Clinic (Red) Fewer Providers in Clinic (Green)

OncoINSIGHTS Pricing Details

	PACKAGE
Price Per Care Site	\$20,000 for up to four clinic locations <i>Note: Additional clinic locations can be added for \$2,500 per location.</i>
Turnaround Time	Two to three weeks, upon receipt of data <i>Note: ECG will work with you to collect required data and may require a call to clarify data questions.</i>
Deliverable Format	Microsoft PowerPoint summary deck Microsoft Excel exhibits
Findings Review Call	Includes a one-hour report-out to review and discuss ECG's findings

The Courage to Change Healthcare.™

Since our founding, ECG has kept pace with an ever-evolving industry, steadfast in our commitment to and passion for healthcare. Together with our clients, we're making healthcare more accessible, sustainable, and effective for the patients and communities they support.

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